



## SUPPORTING THE DIGITAL TRANSFORMATION OF MANUFACTURING SMEs

### DIGITAL BEST PRACTICES AND LEARNINGS (I.E. PRODUCTION PROCESS IMPROVEMENTS)

Our learnings are based on discovering the individual process pain points encountered by each of our clients. It helps us to customise our products to enhance these processes and provide solutions to pain points.

### IMPACT AND OUTCOMES

Impact and outcomes can be measured in terms of time saved. We specialise in automating time-consuming, repetitive tasks enabling our clients to concentrate on higher value activity.

### BRIEF COMPANY DESCRIPTION

Cantec Group are an MPS provider who pivoted by introducing automation software into our product portfolio. This led to our acquisition, in 2020, of SmartOffice who specialize in guiding clients through their digital transformation. In 2021, we acquired InShip who developed the ecosystem of SmartOffice products.

### CURRENT DIGITALISATION PROFILE

As providers of **business process automation solutions**, we guide manufacturing SMEs through their digital transformation.

### IMPLEMENTATION AND COSTINGS

Our implementation costs per client depends on the complexity of the project. Our cost model is based on the volume of documents digitised and the associated workflows that are created. The higher the volume, the greater the return on investment to the client in terms of time and effort saved.

### WHY BECOME A MEMBER OF IDEAM

We became a member of IDEAM to learn from manufacturing SMEs about their internal processes - what are their pain points and where are the bottlenecks - so that we can customise our software automation solutions to add greater value to their businesses



### GET INVOLVED!

**Dr. Jamie Meehan - Cluster Manager**

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**Greg Tuohy**

CEO - Cantec Group

"As developers of software and technology to seamlessly digitize the finance and administration process of every manufacturing environment, we are proud to be part of the IDEAM Cluster. The collaboration between members provides opportunities and exposure to new trends that increase productivity and competitiveness. What we bring to the table is process automation – Our products include streamlined customs clearance and document management software and accounts payable solutions. Experts in bespoke software development, we can enhance your digitization journey, smoothing the bumps in the road and streamlining the process. IDEAM delivers the ideal platform to teach, learn and share and provides tremendous support to the Cantec Group."